

M. SATHESH KUMAR

SUMMARY

- Accountable for supply chain management, business development, manufacturing engineering, quality assurance, human resources, accounting, and developing supplier associates.
 - Oversee development and delivery of customer-centric services for exports and facilitate comprehensive supply chain best practices.
 - Deliver greater impact to customers by fulfilling their needs through sourcing from highly reliable suppliers with engineering expertise and adherence to required global quality standards. Dedicated services exhibit value adds to our customer's product performance, quick turnaround time with lowering manufacturing cost and increasing profitability
 - Involve in implementing lean manufacturing concepts at supplier's end, optimizing manufacturing practices to derive cost effective measures and to be cost competitive.
 - Interface customers and suppliers for new product development, preproduction and cost-effective measures.
 - Lead the company in new product, process and systems development
 - Interface with Customers to ensure Company strengths match with Customer expectations.
 - Setup back-office operations in areas of Supply Chain Management and Quality systems (pre audit inspection, PPAP and APQP activities) and market research.
 - Develop short term and long-term plans business plans and monitor performance.
 - A keen planner & strategist with expertise in materials management activities encompassing planning, sourcing, vendor evaluation/selection, localization, procurement, logistics, contract management.
 - Significant experience in design & development of jigs, fixtures, tools required for auto parts manufacturing.
 - Adept in managing material movement & coordination with fleet operators to ensure timely & seamless delivery to the production department.
 - Effective communicator with distinction relationship management & negotiations skills.
 - Proficiency in using IT tools
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EXPERIENCE

Partner (Founder), 09/2018 - Current
Connectin Technical Services



CONTACT

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SKILLS

- Auto parts (Engine, Gear box, axles and vehicle parts) and Engineering parts.
- Develop engineering intensive solutions to custom product design requirements.
- Supplier development, evaluation and approval.
- Product development – broad capability.
- Design / Process / Cost improvement. Project management.
- Supply chain and logistics management.
- Evaluate Indian and overseas suppliers for better value.
- In-house capability to perform multiple component assembly operations.
- Quality Control and inspection.
- New product development and preproduction.
- Supplier representation and overseas liaison.
- Man management.
- Back-office outsourcing activities (supply chain and quality system

- STARTED MY OWN COMPANY offering technical services out of India. Mainly export of auto and engineering parts sourced within India.
- Closely monitored operations to ensure processes stayed within targets and matched or exceeded forecasts.
- Assisted in the onboarding of new recruits, managing activities such as on job training and educating employees on company best practices.
- Stayed up to date on market developments and competitor activities to identify threats and use opportunities to best advantage.

Director, 04/2006 - 08/2018

Multitech Industries India Pvt Limited

Sr. Manager Materials, 10/2005 - 04/2006

Rane Madras (Kar Mobiles)

Manager – Supply Chain, 05/2005 - 10/2005

Tyco Electronics (GIC Div)

Dy Div Manager – Strategic Sourcing (Project Leader), 06/2004 - 05/2005

MAN Force Motors (Bajaj Tempo Limited)

Sr. Manager Sourcing (Engine & Gear Shop), 06/1996 - 03/2000

PT Perkasa Heavynd Engineering, Indonesia

Sr. Engineer Purchase, 02/1986 - 07/1996

Hindustan Power Plus Ltd., India

services).

- Establish TS quality system.
- Market research and develop strategic business partners.
- Broad knowledge on manufacturing process and tooling development
- Windows, MS Office, ERP systems, Power point presentations, Project management.

ACCOMPLISHMENTS

- Setup global sourcing office and assembly plant in India for Multitech Industries Inc. Responsible for developing strategic business partners in India for supply of auto parts for exports.
- Set up back-office operation for supply chain activities and quality system services
- Instrumental in developing MAN truck parts and building first proto MAN trucks in India
- Setting up purchase / parts development functions and developed (locally or from cost effective countries) parts of multiple cylinder engines, axles, gearbox and vehicle locally, thereby achieving 60% savings in costs.

EDUCATION

Higher National Diploma, ENGINEERING, 1985

BANGALORE UNIVERSITY - BANGALORE

Diploma & Bachelor of Engineering - Mechanical Engineering

CUSTOM SECTION

Bangalore, India

PERSONAL INFORMATION

Age / Date of birth: 06/24/66