

Marvin Tumusiime

Open to Program Management & Business Development roles

Address: Hedemannstr 31,
10963 Berlin

Phone: +49 176 73287805

Email: marvintumusiime@gmail.com

Nationality: Uganda

LinkedIn:

Work Permit: EU Blue Card

<https://www.linkedin.com/in/marvintumusiime/>

Professional Profile

Dynamic fundraising, programs, and operations expert with 8 years in climate finance accelerator management, funder cultivation, and facilitating ecosystem support for 1,200 startups across 13 countries. Proven success in managing the optimization of a \$7M fundraising portfolio, and writing 20+ winning proposals and reports. Led functions of impact measurement, digital communications, research, product management, and CRM optimization to drive business growth and efficiency.

Work History

RENAC Academy

Strategy Consultant | Freelancer

Berlin, Germany. Jan 2025 - May 2025

RENAC is a leading global provider of training on renewable energy & efficiency. Leading RENAC's foundation strategy—driving donor mapping.

- Developing a targeted foundation leads list, increasing funding opportunities for 3 flagship projects within 3 months.
- Managing collaboration in consortiums, enhancing the development of concept notes for Energy Efficiency Networks

New Energy Nexus

Senior Manager, Global Operations | Full-time

Berlin, Germany (Global Hybrid). July 2023 - November 2024

New Energy Nexus is a nonprofit accelerator supporting 1200 energy startups with funding via 13 country offices in Asia, Africa. Held 3 roles

- Managed program working group to standardize program delivery across 13 countries, connecting 800+ energy & mobility startups to stakeholders.
- Designed an [investor matchmaking database](#) for 800+ startups, connecting them to strategic partners. Brought in Mathworks.
- Launched Internal Program Digest, improving internal comms by 50%.
- Managed internal meetings and leadership offsites in China & India, achieving a 70% satisfaction rate.
- Managed-up leadership's business model redevelopment to scale programs and support 100,000 entrepreneurs by 2030.
- Oversaw 20 KPIs tracking, achieving 70% via accountability collaboration

- Led a global internship pilot, deploying 35 interns in Vietnam & Uganda.
- Co-designed and managed Asia's [Accelerate Energy & Equity Summit](#), with a \$20k budget.
- Chaired DEI working group, and contracted external consultant to provide annual equity training for 100+ global staff.

Global Development Manager | Full-time

Kampala, Uganda (Global Remote). June 2021 - June 2023

- Managed a \$7.3M fundraising portfolio from 100 funding partners, ensuring compliance and risk mitigation.
- Revamped Zendesk CRM system for grant tracking and financial management, introducing a monthly revenue report.
- Developed contract management protocol for 15 country teams, tracking milestone reporting & invoice, led to 25% increase in timely submissions.
- Developed a centralized resource library in Dropbox, enhancing team workflows by 70% in 3 months through access to essential documents.
- Co-developed grant budget template for 100+ proposals, to compute Free & Clear funding for operational financing.
- Led quarterly [donor newsletter](#) campaigns, securing \$200K in renewals.
- Tracked 50+ ecosystem events, for team members to pitch programs.

ENVenture

Program Manager

Kampala, Uganda. October 2017 - May 2021

ENVenture supports 300 rural CSOs with business skills & financing. Led impact measurement, communications, programs, supported grants.

- Secured [\\$40K from Engie](#) and \$15K from JAC Trust Foundation within 18 months, managing projects to launch [4 refugee kiosk projects](#)
- Directed product loan delivery to grantee enterprises, connecting them to product partners enabling sale of over 15000 clean energy products
- Created a consulting division by pitching and co-designing the [Dutch Relief Alliance](#) and [Green Innovation Fund](#), launching 4 energy kiosks.
- Managed training bootcamp [programs](#) to train 200 entrepreneurs, securing startup capital for 10 SMEs.
- Led the drafting, editing & production of 3 [annual reports](#), a funder asset
- Maintained and promoted ENVision, a USSD bookkeeping app for SMEs.
- Led impact measurement of carbon offset from 400 enterprises.
- Spearheaded a research initiative with global universities, engaging 5 portfolio CSOs, resulting in a working paper on energy social value.
- Directed press and [all digital communications](#), growing a 6,000+ audience. Launched a [new blog](#) and wrote over 10 articles.

Education

2014 – 2015	MSc Energy Studies University of Dundee, United Kingdom
2010 – 2013	BA Hons Accounting and Finance University of East London, Malaysia Campus

Portfolio

Podcasts

- Featured on an [episode](#) of Ideas without Borders Podcast.
- [Speaker](#) at the Philippines IDEYA Flight Talks on Opportunities for Energy Access.

Publications

- Contributed to [Pathways to Sustainable Energy](#).
- Published [Women in Energy – Rosemary Nakasanga is Changing the Face of Energy Access in Central Uganda](#).
- Featured in Business Daily article: [Rural entrepreneurs in Uganda a model for clean energy goal](#)
- Signify Foundation supports New Energy Nexus Uganda to scale more clean energy entrepreneurs amid COVID-19. [Press release](#).
- Uganda Holds Her Own. [Blog](#)

Fellowships

- Climatebase Fellowship. March 2025
- Young African Leadership Institute. August 2020

Language and Skills

Languages

- English (C2 – Proficient, Native-level fluency), German (A1 – Beginner)

Skills

- **Hard:** Climate Taxonomy, Impact measurement, grant writing, communications
- **Soft:** Communication, Cultural, Decision Making, Multi tasking, Problem Solving, Team Work
- **Software:** Asana, GSuite, MS Suite, Zendesk Sel, Dealrooml, Miro, Zoom