

Tran Thi Phuong Ngan (Ngan-Tran)

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SUMMARY

Purpose-driven professional with extensive experience in social impact, sustainability, and international relations. Proven expertise in managing programs for INGOs, social enterprises, startups, and public-private partnerships. Equipped with dual MBA and MSc degrees in Sustainability Management, a MA in Cooperation and Development, and a certificate in Sustainable Business Strategy from Harvard Business School Online. Skilled in coordinating cross-functional teams and driving high-impact projects in multicultural environments. Having lived in Italy, Indonesia, Nepal, and Vietnam.

COMPETENCIES

- Project Management
 - Stakeholder Engagement
 - Cross-Functional Coordinating
 - Event Planning
 - Training and Mentoring
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EXPERIENCE

Market Representative, Vietnam | April 2024 – April 2025

Asian Venture Philanthropy Network (AVPN)

- Developed and executed growth strategies for AVPN in Vietnam
- Supported Vietnam-based members, and facilitated connections with other 600+ social investors
- Led market initiatives on various projects (AI Skilling, Youth Development, Impact Measurement, Climate Change, and Public Health) through partnership with chambers, corporates, and INGOs

National Project Coordinator | March 2021 – November 2022

Clean Energy Investment Acceleration (CEIA) by the World Resources Institute

- Managed the Clean Energy Investment Acceleration program in Vietnam, working with multinational brands, tier-1 manufacturers and solar developers
- Facilitated a joint statement by 26 global companies supporting clean energy in Vietnam.
- Oversaw the launch of a five-year project funded by HSBC, WRI, WWF Vietnam, and VCCI, advancing renewable energy initiatives in the country

Operations Specialist | August 2020 – March 2022

Boost Commerce Vietnam, Ltd.

- Streamlined internal workflows following Kaizen's "Continuous Improvement" principles, improving operational efficiency
- Implemented project management solutions for an 80+ member remote team, optimizing cross-time zone collaboration

Executive Assistant | November 2016 – October 2018

Know One, Teach One (KOTO)

- Provided business and foundation support to Chairman and General Manager, including drafting contracts, MOUs, and donor reports
- Gained experience in embassy relations, CSR fundraising, and international grants

Business Mission PR & Logistics Assistant | October 2014 – December 2014

Italian Trade Commission (ICE)

- Organized PR activities and managed logistics (conference, seminars, B2B meetings) for a high-profile business mission between Italy and Vietnam in 2014

EDUCATION

MBA and MSc. in Sustainability Management | September 2022 – July 2024

Universitas Gadjah Mada, Indonesia and University of Agder, Norway

- Thesis: Mapping and Analysis of Impact Investors in Vietnam | CGPA- 3.71
- ASEAN MBA Scholarship Recipient, Norwegian Ministry of Foreign Affairs

Master (II level) in Cooperation and Development | November 2018 – January 2020

Università di Pavia, Italy

- Thesis: Women's Entrepreneurship in Nepal | CGPA - 28/30
- Specialized in international development and cooperation, conducted field research in Nepal

BA in International Relations | September 2010 – July 2014

Ho Chi Minh City University of Social Sciences and Humanities, Vietnam

- Focus: International relations and diplomatic studies
- CGPA-Good ranking

LANGUAGES

- **Vietnamese:** Native
- **English:** Advanced (C1)
- **French:** Beginner (A1)

CERTIFICATIONS

- *Harvard Business School Online, Sustainable Business Strategy*
November 2023

REFERENCES Available upon request

ACHIEVEMENTS

- **Guest Speaker:** Delivered a talk for students on social entrepreneurship and sustainability at Van Lang University Incubation Center, May 2024
- **Impact Mentor:** Mentored startups at Zone Bootcamp on sustainability and social impact, January 2024
- **Coordinator:** Led the Finance and Humanity Working Group for Economy of Francesco, a global socio-eco forum for youth, March 2020 – November 2020