Bangkok, Thailand | LinkedIn | +66-87-503-1643| theethuch.klo@gmail.com

WORK EXPERIENCE

RECOFTC

Social Impact Specialist to USAID Partnership for Green Investment (PAGI) December 2024 – Present

- Lead the development of PAGI's strategic approach regarding social impact and community engagement in support of meeting overall activity goals and objectives
- Support the design and development of tools for the screening of investment projects such as low emission, sustainable supply chains, regenerative agriculture and nature-positive best practices, land use monitoring and benefit sharing - with respect to social impact metrics and community engagement
- Identify opportunities for enhancing social impacts and engagement of Indigenous Peoples groups and local communities in PAGI-supported investments and supply chain activities Bangkok, Thailand

ChangeFusion Institute

Assistant Business Development Manager (Social Impact)

- March 2021 November 2024 Successfully facilitated agreements for three social businesses to secure over 15 million baht in funding through Shark Tank Thailand.
- Responsible for the social business incubation and acceleration programs in collaboration with Banpu PLC, leading to 78% social business survival and 48% viable business models from a portfolio of over 110 businesses.
- Consulted on Impact Measurement and Management (IMM), business plans, and product development.
- Analyzed and developed reports for Monitoring, Evaluation, and Learning (MEL).
- Assisted communities across Thailand in their transition to sustainable community entrepreneurship, resulting in a 15% increase in sustainable community entrepreneurship.
- Conducted research on the social entrepreneurship landscape within Thailand.

Social Impact Inc.

Social Impact consultant (Part-time)

December 2021 - May 2022 Supported USAID RDMA's Supply Chain Resiliency Deep Dive by providing communication and interpretation for key informant interviews.

Jump Foundation

Experiential Education Facilitator

Facilitated a cultural experiential education program for international school students to improve leadership skills and cultural awareness.

Learn Corporation

Business Development Associate

- Conducted market research for business startup units within a team of five and engaged in new business opportunities with over 50 local partners.
- Designed and implemented strategies for business growth and community engagement, contributing to a 25% increase in overall revenue.
- Supervised the development of an e-learning platform and the distribution of associated content with over 1.000 users.
- Enhanced digital product development by facilitating collaboration and integration among management, clients and technical teams, ensuring successful product delivery.

UNESCO Bangkok

Programme Assistant Intern

- Supported national and regional programs in Thailand and Lao PDR through communications materials.
- Assisted in the planning and organization of activities to promote UNESCO initiatives.
- Managed translation and documentation assignments in Thai, English, and Laos.

Independent Translation Consultant

Translator/Interpreter

Provided translation services to a wide range of stakeholders, including university researchers, the Provincial Administrative Office, the Thai Health Promotion Fund, USAID, Clooney Foundation for Justice and individual contracts in the public and private sector.

Princess Maha Chakri Award Foundation

Foreign Affairs Officer

Provided coordination for workshops, conferences, and partnerships between government agencies and the private sector throughout ASEAN.

Bangkok, Thailand

Bangkok, Thailand

February 2019 - November 2020

September 2020 - March 2021

Bangkok and Phuket, Thailand

Bangkok (Remote), Thailand

Bangkok, Thailand

August 2018 – January 2019

Bangkok, Thailand

January 2017 – Present

Bangkok, Thailand *November* 2017 – *July* 2018

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EDUCATION

College of Management Mahidol University

Master of Management, Entrepreneurship Management
Dean's list with distinction award (Highest Honors)

Mahidol University International College

BA in Social Science: International Studies

Class Honors List

San Francisco State University

Cultural Exchange Program

• Young Ambassador Scholarship from Mahidol University

Universidad de Málaga

Language Program

• Achieved B2 Intermediate Level Spanish course.

SKILLS

Skills: Project Management | Cross cultural communication | Qualitative Research | Impact Management and Measurement (IMM) | Monitoring and Evaluation (MEL)| Capacity Building | Small and Growing Business Consulting | Stakeholder Management | Creative Problem Solving | Digital Product Development | Collaborator

EVENTS/ TRAININGS

Asia Climate & Environment Learning Lab "Market Expansion Strategies for Small and Growing Businesses (SGBs) by ANDE Participants	August 2024
Investor readiness training and tailored support for early-stage Enterprises in LMICs by Impact Amplifier Partner	July 2024
DEI Learning Series "Mainstreaming Physical Accessibility" by ANDE Participants	July 2024
Social Data Analytics by WISESIGHT Participants	June 2024
DEI Learning Series "Disability Inclusive Social Practices by ANDE Participants	May 2024
Feminist Finance Forum 2024 Participants	May 2024
AI4 Health Asia Impact Showcase by Villgro Philippines Partner	March 2024
Good Society Day 2024 : Impact Measurement 101 Facilitator	March 2024
Woman Impact Entrepreneurship Day 2024 by Sasin SEC Facilitator	March 2024
Thailand Investing For Impact: Driving Impact with Transparency Partner	February 2024
Social Enterprise ecosystem Roadshow (Hatyai, Chaingmai, Nakhon Ratchasima and	January -
Bangkok Facilitator & Moderator	February 2024
SE Ecosystem grantor-supporter network learning session Facilitator & Moderator	
Social Enterprise Thailand Association : SE night Series event Partner	January 2024
Gender and Finance Translation workshop Participants	November 2023
Networks for Peace Peacebuilder Catalyst Fund (PCF) Participants	November 2023
Networking and Learning Event: LGBTIQ+ Inclusion in Intra- and Interfaith	November 2023
Peacebuilding Participants	
Social Enterprise Summit 2023 Partner	October 2023
SGB Evidence Fund: Reducing Gender Discrimination in Finance Participants	September 2023
Positive Narratives in the Age of Hate Speech Participants	September 2023
AGEI Asia Gender Learning Community Participants	August 2023

NETWORKS

Asian Venture Philanthropy Network (AVPN), Banpu Champions for Change Alumni Networks, Bangkok Sustainability Meet & Chill! (SMAC), Big Mango Impact Mixer Social Enterprise Thailand Association (SE Thailand), Society of Young Social Innovators (SYSI), The Aspen Network of Development Entrepreneurs (ANDE), Thai Young Philanthropist Network (TYPN)

Bangkok, Thailand *Graduation Date: January 2023*

Nakhon Pathom, Thailand *Graduation Date: August 2016*

> **California, USA** *End Date: December 2015*

Málaga, Spain End Date: September 2013

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CERTIFICATES

LEKIIFICALES	
Gender and Finance Enabler by Aspen Network of Development Entrepreneurs Impact Measurement and Management 101 Training by ANDE East and Southeast Asia Certified Gender Lens Incubation and Acceleration (GLIA)Toolkits Trainer Dean's list with distinction award by College of Management Mahidol University 1 st place 2022 CMMU Circle of opportunities Business Pitching Competition Growth Management for Startup by The Stock Exchange of Thailand	November 2023 March 2023 January 2023 January 2023 December 2022 September 2020
ACHIEVEMENTS	
MUIC Team Rugby Team National Collegiate Champion	December 2014
Certified Sports Diver by BSAC	December 2013
Tennis Mahidol Collegiate Sport Competition: Silver Medal	October 2013
Volunteer EXPERIENCE	
Youth For Understanding Alumni Council Thailand (YFU ACT) Founding Member October 2 Engaged in community development initiatives for exchange students and alumni.	Bangkok, Thailand 2014 – December 2019
 UNHCR Regional Centre for Emergency Preparedness Field Facilitator (Volunteer) Facilitate an Asia Pacific regional simulation exercise for international delegates on humanitarian response and security risk management. 	Hua Hin, Thailand ober 2017 - May 2019 n the fundamentals of
 San Francisco State University Vice President of International Exchange August August Aug	California, USA 2015 - December 2015
Arsa Sarng Sun (Creative Volunteer group)Assistant General ManagerImage: Image: Ima	Bangkok, Thailand 2014 - December 2018 rural Thailand.
	on Pathom, Thailand nber 2012 - June 2016 upport such activities.
Youth For Understanding Thailand (YFU)	Bangkok, Thailand 2011 – December 2017

Introduction to Life Cycle Assessment by FTI Academy	April 2024
Principle of Economics Macroeconomics by Marginal Revolution University	August 2021
Principle of Economics Microeconomics by Marginal Revolution University	August 2021
Sustainability Strategies by LinkedIn	May 2021
People Analytics by LinkedIn	April 2021
Learning Design for Sustainability by LinkedIn	April 2021
Sustainability Strategies by LinkedIn	April 2021
Social Entrepreneurship 101 by SE.School	March 2021
Strategic Thinking by LinkedIn	September 2020
The Six Morning Habits of High Performers by LinkedIn	September 2020
101 Crucial Lessons, They Don't Teach You in Business School by StackSkills	August 2020
Digital Transformation by TUXSA	April 2020
InsideOut Coaching : Helping Others Achieve Performance Breakthroughs by CCE	November 2019
Exploratory Data Analysis with Google Sheets by Skooldio	September 2019
Tool for Live Workshop by Skooldio	September 2019
Security Risk Management Workshop by UNHCR	October 2018
Basic of International Humanitarian Response by UNHCR	October 2017

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