





ANDE East and Southeast Asia

Table of Content

Message from Chapter Head	01
New ANDE Strategies	02
Membership Highlights	04
2024 Year in Review	
Capacity Building	09
Convening	11
Annual Conference	24
Research	27
Look Ahead in 2025	29
Our Regional Advisory Committee (RAC)	31
Our Best Team	34





Message from Chapter Head



Salakjit (Joy) Munthamraksa ANDE East and Southeast Asia Chapter Head

Reflecting on 2024, my second year as ANDE East and Southeast Asia Chapter Head, I'm deeply grateful for the opportunity to engage with so many of our incredible members and partners across the region. These connections have provided valuable insights into the unique challenges and opportunities intermediaries face, helping us define ANDE's role in fostering a vibrant ecosystem where entrepreneurs can thrive. A special milestone this year was our first engagement in the Pacific, where we explored the landscape of accelerators and incubators in Fiji. We were also delighted to welcome six new regional members to the ANDE family and look forward to supporting their journey within our dynamic network.

The highlight of the year was hosting the ANDE Global Annual Conference in Bangkok, which brought together about 200 inspiring individuals from the global entrepreneurship ecosystem. It was a true platform for collaboration and exploration, sparking discussions, idea-sharing, and connections that will hopefully pave the way for even better support for entrepreneurs.

From capacity-building initiatives through global knowledge and best practices like the Investment Manager Training and Scale through SCALE workshops, to knowledge-sharing on critical topics such as climate and environment, and inclusive entrepreneurship through our newest learning series, 2024 has been a testament to our collective efforts to strengthen the ecosystem. I'm excited to see these initiatives expand even further in 2025 and the impact they will bring to the region.

Thank you to all our members and partners for your invaluable contributions in 2024. I can't wait to embark on another year of growth, collaboration, and impact with you in 2025!

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New ANDE Strategies

Our strategy is built on two core principles designed to maximize our impact and drive meaningful change in the entrepreneurial sector:

- 1. Building member capacity to create impact.
- 2. Strengthening entrepreneurial ecosystems.

Building member capacity to create impact

We empower our members to better support small and growing businesses (SGBs) through:



Rigorous impact measurement

Equipping members through training, one on one support, and peer learning forums with the tools and methodologies to measure and showcase their impact, enables them to improve their performance and demonstrate value to donors and partners.



Community of Best Practices

Facilitating a network of world-class organizations to exchange knowledge, implement best practices, and collaborate within a global community of peers.



Global visibility and advocacy

Providing platforms for members to share their successes, contribute to research, and amplify the importance of SGBs in shaping sustainable development.



Facilitated fundraising collaborations

Connecting members with aligned funders and partners to explore funding opportunities, build strategic alliances, and drive resources toward impactful projects.

02

Strengthening Entrepreneurial Ecosystems

We advocate for the vital role of entrepreneurial ecosystems in fostering localized, sustainable economic growth. Our focus is on building resilient, inclusive ecosystems that support diverse entrepreneurs. This includes:



Enhanced connectivity & strategic alignment

Increasing connections, mapping programs, and encouraging strategic alignment across ecosystems to reduce duplication, address service gaps, and help donors maximize their impact.



Ecosystem research & practitioner community

Researching effective interventions, identifying best practices, and convening a community of practitioners to improve ecosystem support and mobilize greater resources together.





Membership Highlights

ANDE is the only global organization dedicated to both advocating for the growth of the SGB sector and offering services and programs to support the organizations operating in the space.

220+ Members globally **15**

Regional headquartered members

New Regional Headquartered Members















Ian Jones, Co-Founder and Director, Mekong Inclusive Ventures



We're thrilled to be part of the ANDE network. What truly resonates with us is their actionoriented approach - it's refreshing to be part of a community that prioritizes tangible outcomes over simply talking. As a member, Mekong Inclusive Ventures (MIV) is eager to collaborate with ANDE and its members to further mainstream disability-focused entrepreneurship both across the region and globally.



About Mekong Inclusive Ventures

Mekong Inclusive Ventures envisions a barrier-free, inclusive, and prosperous ASEAN region, where persons with disabilities are empowered as innovative entrepreneurs, equal contributors, and active participants in the socio-economic development of their communities. This includes fostering and supporting disability-focused ventures, further driving inclusion and creating opportunities for all.

Prae Sunantaraks, Strategic Partnerships Advisor, Vulcan Coalition



ANDE stood out as a natural ally in searching for associations with people who are organized to help SGBs and young entrepreneurs. There was also potential for partnering with ANDE to help startups and social innovators who seek to uplift disadvantaged people who themselves are embarking on social innovation efforts.



As a disability-driven company, our specific focus is on helping people with disabilities in Thailand, and ANDE is active in encouraging entrepreneurs in this social innovation space. I hope to explore further programs for assisting PWD using both technology developed previously for commercial use and public support through job creation, and ANDE can help in lobbying and finding funding for such programs.

About Vulcan Coalition

Vulcan Coalition is an innovative company that leverages AI technology to empower people with disabilities. Through training and close collaboration, we are dedicated to developing solutions that enable individuals with disabilities to perform at or above the average level. Over the next 3–5 years, Vulcan aims to become a global leader in AI and innovation.

Ahmad Azuar Zainuddin, Chief Executive Officer, Satu Creative



We joined ANDE because we believe in the power of a strong ecosystem network to drive impact. As a capacity-building organization, being part of ANDE provides us with access to global insights, resources, and partnerships that strengthen our efforts to support entrepreneurs in the region.



We're particularly keen on collaborating with other members to co-design programs that enhance entrepreneurial ecosystems and promote sustainable development. Partnerships that align with our vision of leveraging innovation for economic and social impact are especially exciting to us.

About Satu Creative

Satu Creative is a launchpad for early-stage tech startups and impact-driven businesses. We're here to turn your bold ideas into reality—providing the tools, connections, and guidance you need to scale and succeed.

Sandy Triady, Project Lead, Institut Teknologi Bandung (ITB)



CIEL SBM ITB joined ANDE to gain access to best practices, research, and networks that support small and growing businesses (SGBs). Being part of ANDE allows us to stay updated with proven methodologies and insights that enhance our programs in entrepreneurship and innovation.



We look forward to collaborating with ANDE members on knowledge sharing, capacity-building initiatives, and research projects that drive impactful and sustainable entrepreneurship in Indonesia. We are particularly keen on learning from global case studies and best practices that can be adapted to our local context.

About Institut Teknologi Bandung (ITB)

ITB is the first engineering college in Indonesia, founded on July 3, 1920 as de Technische Hoogeschool te Bandoeng (TH). On March 2, 1959, it was inaugurated as ITB with the mission of devoting science and technology to advance Indonesia. ITB is here to optimize the development of an advanced and dignified nation.

Capacity Building

Investment Manager Training (IMT), Phuket

The beautiful land of Phuket, Thailand had the pleasure of welcoming ANDEs Investment Manager Training (IMT) once again to the country. The event saw the participation of 26 diverse and talented leaders across 16 countries from entrepreneurs, fund managers, INGO's to impact investors and capacity development providers. This event acted as a platform to understand and learn from different perspectives and experiences, both inside and outside the class. Partnership for synergy has been and continues to be explored among these participants.







Abrar Shahriyar Mridha, Oxfam Great Britain



A big shout out to our trainer and one of the pioneer's in the impact investment field John Kohler. His vast array of interconnected experience, knowledge and being able to consolidate an entire university semester course in 5 days by delivering in such an interactive approach along with his personal mentorship was an experience in itself from my personal note!

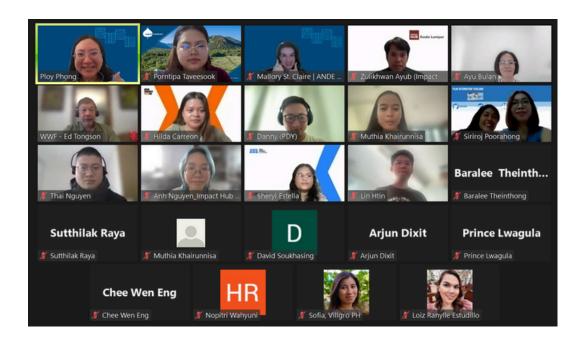
Adeline Permata, New Energy Nexus, Indonesia



Learning alongside all of you was a highlight, and it was an absolute pleasure not only to discover new cultures but also to learn about the meaningful work you guys have been doing on the ground.

Impact Measurement and Management (IMM) Training

ANDE East and Southeast Asia hosted a members-only Impact Measurement and Management Training, reinforcing its commitment to advancing professionals' expertise in social impact assessment. Titled Best Practices for Data Collection, the session provided critical insights into effective data strategies and the avoidance of costly errors. Led by Mallory St. Claire, ANDE's foremost expert in impact measurement, the training offered a blend of theoretical knowledge and practical application. Participants explored advanced data collection methodologies, engaged with emerging tools reshaping impact measurement, and analyzed real-world case studies.



Convening

Member Meet Up

In January 2024, ANDE East and Southeast Asia hosted member meet-ups in Bangkok, Thailand; Jakarta, Indonesia; Singapore; and Manila, Philippines. These gatherings provided an opportunity to connect with our members, listen to their insights, and explore ways to collaborate and offer the best possible support.



Bangkok, Thailand



Jakarta, Indonesia



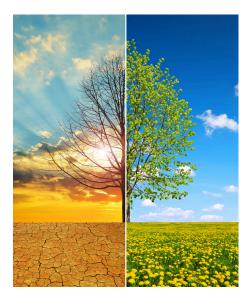
Singapore



Manila, Philippines

Talent Development

ANDE East and Southeast Asia, ANDE South Asia, and GSMA hosted a knowledge-sharing session on Empowering Climate Resilience Through Digital Entrepreneurship on March 20, 2024. The discussion focused on the urgent climate challenges facing low- and middle-income countries, where temperatures have already surpassed 1°C above pre-industrial levels. Experts and entrepreneurs explored the role of digital and mobile-enabled solutions in mitigating climate risks, fostering adaptation, and enhancing resilience. The session highlighted innovative uses of climate data and analytics to drive meaningful impact for governments, enterprises, and farmers, reinforcing the critical intersection of technology and sustainability in the region.



Inclusivity Learning Series

The Inclusivity Learning Series intends to equip Entrepreneur Support Organizations (ESOs) with the necessary knowledge and resources to develop inclusive and equitable entrepreneurship support initiatives to give every entrepreneur equal opportunity to thrive and succeed in their entrepreneurial endeavors.

Disability Inclusive Social Practices

The Disability Inclusive Social Practices session, led by Ian Jones of Agile, explored key strategies for fostering inclusivity. Participants examined the concept of disability, barriers faced by persons with disabilities, and practical steps for implementing inclusion strategies within organizations.

Mainstreaming Physical Accessibility

This session provided participants with a deeper understanding of inclusive design, practical assessment tools, and actionable strategies to enhance accessibility, while fostering informed discussions on the challenges faced by entrepreneurs with disabilities across the region.

Beyond Barriers – Reasonable Accommodations and Assistive Technologies for an Inclusive Entrepreneurial Ecosystem

The session explored reasonable accommodations, assistive technologies, and Al in entrepreneurship, equipping participants with cost-effective strategies to foster inclusive workplaces and showcasing regional best practices in disability inclusion.



Climate and Environment Learning Lab

ANDE South Asia and ANDE East and Southeast Asia launched the Asia Climate and Environment Learning Lab, providing a dynamic platform for collaboration, capacity building, and problem-solving in the climate and environment space.

Designed to foster partnerships among ecosystem actors, the session emphasized the critical role of entrepreneurial support organizations (ESOs) in enabling small and growing businesses (SGBs) to drive green transformation. Participants engaged in targeted training sessions, equipping them with tools to support SGBs, while discussions centered on knowledge dissemination and its role in shaping policy advocacy. The Climate and Environment Learning Lab also underscored the importance of amplifying SGB voices in climate discourse, reinforcing their contributions to Asia's environmental resilience.











Climate and Environment Learning Lab

Financing Strategies for Climate-Centric Growth and Market Expansion

Uncovering innovative financing strategies designed to fuel the growth and expansion of climate-focused Small and Growing Businesses (SGBs). Unlocking fundraising tactics, and market expansion strategies tailored for SGBs operating in the climate sector.

Connect in the Park

ANDE and fellow climate enthusiasts from around the globe joined an engaging, informal conversation and networking opportunity. We took a refreshing walk through the Benchakiti Forest Park, an urban oasis located right in the middle of vibrant Bangkok, connecting over our shared passion for the environment.

Climate Metrics

This session highlighted key lessons from ANDE's Measuring the Impact of climate Small and Growing Businesses guide. This guidance, published in conjunction with Climate Collective Foundation, summarizes and consolidates key tools and frameworks for climate measurement in the SGB sector. ANDE's Impact Manager, Mallory St. Claire, and Climate Collective's Director and Senior Partner, Jui Joshi, took participants through fundamentals of climate impact metrics, common tools, case studies, and share best practices for implementation.



Scale through SCALE Workshop, Philippines

The Argidius Foundation recently conducted an assessment of their portfolio of intermediaries and enterprises to understand more clearly whether and how business development services (BDS) are effective. This research showed that more successful programs had a common set of characteristics that Argidius acronymized as "SCALE".

- S Selecting the Right Enterprise
- A Address problems
- E lead by Examples

- C Charging Enterprises Improve Performance
- L Learning by Evaluating Enterprise Performance

The ANDE East and Southeast Asia Chapter, in collaboration with Youth Co:Lab co-led by UNDP and Citi Foundation, the Asian Development Bank (ADB), and Villgro Philippines, hosted the Scale through SCALE Workshop at the Youth Co:Lab Summit 2024 in Manila, bringing together 59 participants. The panel discussion featured insights from speakers representing Villgro Philippines, New Energy Nexus, Quezon City local economic and investment promotions office, and Sinaya Corp, and was moderated by UNDP Asia-Pacific.







AC Dy, Head of Incubation and Venture Support, Villgro Philippines



We partnered with ANDE to host Scale through SCALE, and it was a truly collaborative experience! We were able to bring together many key players in the ecosystem and develop a holistic view on the impact and approach of incubation programs through spirited dialogue with multiple stakeholders in the workshop. Internally, it was a valuable learning experience for our team, and we have already begun discussions on how to apply the takeaways from the workshop to enhance our programs. It was a pleasure to co-host this event with ANDE and learn from each other.

Scale through SCALE Workshop, Indonesia

The ANDE East and Southeast Asia Chapter, in collaboration with Koalisi Ekonomi Membumi (KEM), Impact Hub Jakarta, and Komdigi, co-hosted a workshop in Jakarta, bringing together 46 participants. This session featured speakers representing Instellar, DBS Foundation, Impact Hub Jakarta, Ecoxyztem Venture Builder, and Sampangan.











Muhammad Faisal, Sub Coordinator Startup Digital, 1000 Digital Startup



Partnering on the SCALE workshop allowed us to contribute to a transformative initiative for the startup ecosystem. Together, we focused on ensuring that programs for entrepreneurs are not only impactful but also aligned with the real needs of businesses. This collaboration reflects our commitment to building a stronger, more resilient digital economy.

Scale through SCALE Workshop, Vietnam

The ANDE East and Southeast Asia Chapter, in partnership with SPARK Hub and RMIT University Vietnam, hosted a session with 22 participants, featuring insights from speakers representing Dalberg, Reactor School, Austrade, Emmay, and New Energy Nexus.







Quan Doan, Project Manager, Dalberg Advisors



realized that SCALE could add significant value to the ecosystem in Vietnam. It addresses many aspects that local BDS providers have not always considered in their programs. Two areas where I see significant opportunities for the local ecosystem to improve are charging for services and selecting the right SGBs, those that find value in the program and are willing to pay for it. I look forward to greater adoption of SCALE in the Vietnam ecosystem!

Duyen Nguyen, Programme Manager, Block71 Saigon



The SCALE workshop was a really meaningful experience for me. As part of a tech startup ecosystem builder, I find the SCALE reflection tool really useful and relevant and applicable to our organisation, and see a very high chance we will be able to practice this in the near future. The workshop also provides multidimensional perspectives on how different organisations in the startup ecosystems are practicing, and how we might change to further support startups. I would highly recommend this session to anyone that is within the startup community or would like to learn about this journey to better support the entrepreneurs.

Scale through SCALE Workshop, Fiji

The ANDE East and Southeast Asia Chapter hosted its first-ever event in Suva, Fiji, strengthening its presence in the Pacific Islands and facilitating in-depth discussions among 12 participants, fostering knowledge exchange and collaboration.











Co-hosted Events

Thailand Investing for Impact Workshop

The ANDE East and Southeast Asia Chapter is a member of GSG impact's Thailand National Partner, Thailand Investing for Impact (TIFI), working to advance the impact investing agenda in Thailand. Together with taskforce members, on February 6, 2024, we convened industry leaders and investment professionals for Thailand Investing for Impact: Driving Impact with Transparency, a high-level forum focused on advancing transparency, quality, and integrity in impact investing. The event featured panel discussions on navigating Thailand's regulatory landscape and integrating impact considerations into investment portfolios. A hands-on workshop, led by the Global Steering Group for Impact Investment, provided practical strategies for ensuring transparency in impact measurement. Attendees also engaged in networking sessions, fostering connections and collaboration to drive responsible and effective impact investment in the region.













Women Impact Entrepreneurship Day 2024

Women Impact Entrepreneurship Day 2024, held on March 1 at TK Hall, Sasin School of Management in Bangkok, brought together women entrepreneurs, business leaders, and gender equality advocates for a day of knowledge-sharing and networking. The event featured keynote speeches, panel discussions on pressing industry topics, and two interactive workshops. A key highlight was the Gender Lens Incubation and Acceleration (GLIA) Workshop, hosted by the ANDE members, Sasakawa Peace Foundation and ChangeFusion, which explored the role of gender lens thinking in entrepreneurship. Participants gained valuable insights, expanded their networks, and engaged in discussions on fostering inclusive and impactful business practices.







Webinar on Islamic Finance for Small Businesses and Entrepreneur Development

On 14 March 2024, a webinar on Islamic Finance for Small Business and Entrepreneur Development, led by AlHuda Centre of Islamic Banking & Economics' CEO, Muhammad Zubair Mughal, explored the necessity and impact of Islamic banking and finance. The session highlighted key principles, including the prohibition of interest, asset-based financing, and financial inclusion, positioning Islamic finance as a sustainable alternative to conventional systems. However, industry challenges—such as misconceptions, regulatory gaps, and a shortage of Shariah-compliant funding sources—were underscored as critical barriers.



Gender Finance Translation Workshop

ANDE and Criterion Institute conducted a Translation Workshop, designed to deepen the ability of those working on gender equality to use finance as a social change strategy. As part of the Advancing Research and Investment Standards for Gender Equity (ARISE) project, in consortium with the Criterion Institute and 2X Global, this workshop was hosted on May 9 as a side event of the Feminist Finance Forum 2024 at the United Nations Conference Centre in Bangkok. This three-hour session was facilitated by Joy Anderson from Criterion Institute. The workshop provided expert insights on translating their knowledge, data sets, and expertise on gender equality to the language of finance, further reinforcing the forum's commitment to practical implementation and systemic change.



About ARISE

Through support from Global Affairs Canada, Advancing Research and Investment Standards for Gender Equity (ARISE) is a three year project aiming to accelerate the adoption of gender analysis and expertise within investments and ultimately improve gender equality outcomes for women, girls, and nonbinary individuals in emerging markets. In collaboration with Criterion Institute and 2X Global, we aim to widen the pool of women's rights and civil society organizations that are equipped to work alongside investors in the fields of Gender Lens Investing (GLI) and innovative finance; support the ability of donors to advance these best practices; and direct the growing amount of capital flowing to the field of GLI to investments that are more likely to achieve gender equality and development outcomes.

22

CAMESCO in Cambodia

On November 25, 2024, the third edition of CAMESCO – Cambodia's Entrepreneurial Ecosystem Strengthening Conference was successfully held under the Enhancing Entrepreneurial Ecosystem and Investments initiative, co-implemented by Khmer Enterprise and Swisscontact. The conference convened over 190 participants, including local and international investors, entrepreneurial support organizations, development partners, and government representatives.

Under the theme "Power of Collaboration for Impact," the event featured key discussions on impact investing and entrepreneurial ecosystem development. Sucharita Kamath, ANDE Asia Regional Director, provided key insights during the panel discussion 'Unlocking Systemic Transformation Through the Power of Collaboration.'

The conference also provided valuable networking opportunities, fostering cross-sector collaborations aimed at driving systemic change in Cambodia's entrepreneurial and investment landscape.







Annual Conference

At ANDE, we believe in the power of collaboration to drive meaningful change in the small and growing business (SGB) sector. Our Global Annual Conference is a testament to this belief, bringing together a diverse community of changemakers, thought leaders, and practitioners dedicated to building a more inclusive and prosperous future.



- The ANDE Annual Conference took place for the first time in Asia along the Chao Phraya River in Bangkok, Thailand, bringing together thought leaders, innovators, and change-makers in entrepreneurship and economic development to mark ANDE's 15th anniversary.
- It kicked off with a warm welcome from Devin Chesney, ANDE's Interim Executive Director. He emphasized the critical need to support local entrepreneurs and build thriving ecosystems, echoing ANDE's core mission. He also introduced ANDE's new strategy, focusing on evidence-based practices and building local ecosystems. Devin's closing message was a powerful reminder that collaboration is key.



"Instead of competing for a bigger slice of the pie, let's focus on how we can grow the pie together."



Annual Conference

Crafted by ANDE members and experts, the ANDE Annual Conference comprised three key components: Spark Talks, breakout sessions, and workshops. Attendees left feeling energized and equipped to tackle the world's most pressing challenges. The conference served as a powerful reminder that we can build a more just, equitable, and sustainable future for all by working together.









BUZZEBEES' CEO, Michael Chen, joined ANDE's Interim Executive Director for a fireside chat, sharing his insights on how to build and scale a digital ecosystem that empowers businesses of all sizes.

He shared how the company evolved from a startup into Thailand's top CRM and Digital Engagement Platform and highlighted BUZZEBEES' mission to connect the world, pioneering digital transformation, and fostering loyalty and e-commerce innovation.









Annual Conference

The ANDE Global Conference in Bangkok closed with a vibrant gala, celebrating achievements and honoring outstanding contributors. The night was filled with Thai culture, camaraderie, and the exciting announcement of next year's conference in Mexico!





Diana Tjoeng, Asia Regional Manager, Good Return

Attending and facilitating in-person workshops at the annual conferences has been incredibly valuable, as the connections made at ANDE events often spark new conversations, collaborations and pilot initiatives with other organizations.

As part of the conference, ANDE curated site visits and excursions across Bangkok, offering participants firsthand exposure to the city's entrepreneurial ecosystem. These visits featured Local Alike and Moreloop in collaboration with Change Fusion, as well as Muvmi and PAC through a partnership with New Energy Nexus, alongside Flylab and Ricult. These excursions provided valuable opportunities to engage with local entrepreneurs, gain insights into the SGB landscape, and foster meaningful social and cultural connections.







Research

Expanding Opportunity: A Guide to Impact Investing in Southeast Asia

Impact investing is crucial for addressing social and environmental inequities but remains underutilized in Southeast Asia. To bridge this gap, ANDE partnered with TrustLaw, the TRF's global pro bono service, and 5 law firms across the region to enhance understanding of local impact investing regulations in 7 different countries in Southeast Asia: Indonesia, Malaysia, Myanmar, the Philippines, Singapore, Thailand, and Vietnam.



Emmanuele Marie Parra, Programme Officer in Asia, TrustLaw, Thomson Reuters Foundation



TrustLaw has had the pleasure of collaborating with ANDE for several years, resulting in the development of three comprehensive impact investing guides focused on India, South Africa, and Southeast Asia. These guides have enabled us to reach and support numerous organizations in these regions, while also providing valuable insights into the investing landscape that benefit our TrustLaw members.

I had a truly enjoyable experience collaborating with the ANDE team on the SEA impact investing report. They demonstrated exceptional organization, responsiveness, and innovative thinking, making them a pleasure to work with. I also had the opportunity to meet their impressive team at the ANDE Global Conference, which was a wonderful experience.

A Decade of Learnings on Gender-Lens Acceleration: Case Studies from Asia

The concept of gender-lens acceleration has taken hold in recent years, with various toolkits outlining how to be more gender inclusive at every step of the acceleration process, from selection to programming and alumni support. However, it is not well understood how effective these strategies have been in producing more equitable outcomes for women.

This report, in partnership with Sasakawa Peace Foundation (SPF), aims to fill that information gap by synthesizing the research on accelerating women-led ventures, exploring case studies of two accelerator programs in Asia that have outsized impacts for such ventures, and spotlighting other programs with unique program models or perspectives.



On December 4, 2024, the launch of A Decade of Learnings on Gender-Lens Acceleration: Case Studies from Asia brought together accelerators, investors, donors, and ecosystem partners to explore strategies for supporting women-led small and growing businesses across Asia. The webinar presented key findings from the report, highlighting successful interventions, best practices, and challenges in implementing gender-sensitive approaches. Discussions underscored the role of inclusive acceleration programs in closing entrepreneurial support gaps and driving long-term impact. The session provided a roadmap for stakeholders committed to advancing gender equality and scaling women-led ventures, offering actionable insights to strengthen the ecosystem.

Look Ahead in 2025

Asia Climate and Environment Learning Lab

The Climate and Environment Learning Lab is designed to create a space where organizations can come together to foster collaborations, conduct insightful discussions, build capacity within this realm, and act as catalysts of change to steer us towards the green transformation that the world urgently needs.

Asia Access and Opportunity Learning Lab

The Access and Opportunity Learning Lab is designed to facilitate active learning, experimentation, collaboration, and problem-solving, allowing participants to gain practical skills and knowledge through real-world scenarios with a primary focus on implementing disability and gender inclusion measures in an organization.

Asia SGB Finance Learning Series

Building on the success of Roots of Impact's initiative in Bangladesh, ANDE and Roots of Impact aim to enhance the knowledge of entrepreneur support organizations on innovative finance and impact, demystify the concept of Impact-Linked Finance, and expand its application in Southeast Asia.

SCALE 360

The SCALE 360 program brings together cohorts of selected participants for an immersive learning journey, providing detailed guidance on applying the SCALE principles, designed in collaboration with local ANDE members and partners. Through benchmarking current practices, in-depth workshops, and coaching sessions, participants will gain practical insights on cohort selection, fee structures, impact measurement, addressing the right problems, and ensuring more sustainable impacts.

Investment Manager Training

The ANDE Investment Manager Training provides a comprehensive, five-day program on investing in small and growing businesses (SGBs) in emerging markets. Designed for investment managers and capacity development providers, the training offers cuttingedge insights into early-stage deals, equipping participants with practical strategies to navigate the investment landscape.

2025 Event Timeline

Member Showcase Webinar #1 Climate & Environment Learning Lab #1 Access & Opportunity Learning Lab #1 Member Dinner in Yangon SCALE 101 Workshop Yangon March **February April** SCALE 360 Workshop SCALE 360 Workshop Cambodia #2-4 Cambodia #1 Access & Opportunity SGB Finance Learning Series #1 Learning Lab #2 **June** May Investment Manager Training Access & Opportunity Climate & Environment Indonesia Learning Lab #3 Learning Lab #2 SCALE 360 Workshop SCALE 360 Workshop SGB Finance Learning Series #2 Cambodia #5-7 Philippines #5-7 SCALE 360 Workshop SCALE 360 Workshop Annual Conference 2025 Philippines #1 Philippines #2-4 July **August** September Impact Measurement and Management Training Access & Opportunity **October** December November

Our Regional Advisory Committee (RAC)



Priya ThachadiCo-Founder & CEO,
Villgro Philippines



Jennifer Oomen
Senior Director, Technical
Excellence, Terwilliger Center
for Innovation in Shelter,
Habitat for Humanity



Matthew Wallace
CEO and Co-Founder,
Opportunities Now



Diana TjoengAsia Regional Manager,
Good Return



Rajiv Pradhan Country Director, Swisscontact Ghana



lan JonesCo-Founder and Director,
Mekong Inclusive Ventures



Subhashini Chandran
Senior Vice President Social
Impact, Asia Pacific, Europe,
Middle East and Africa, Mastercard



Diyanto ImamProgram Director,
New Energy Nexus Indonesia



Sucharita Kamath Asia Regional Director, ANDE

Our Regional Advisory Committee (RAC)

Priya Thachadi, Co-Founder & CEO, Villgro Philippines



Serving on the RAC provides you with a unique opportunity to collaborate with peers, as well as discuss key trends and gaps we see in the ground from diverse perspectives, and ultimately co-create solutions. These deep insights about the ecosystem and strong relationships that are built with colleagues on the Committee, bringing tremendous value to my own organization, from a strategic perspective, as well as a chance to put the learnings to practice on the ground.

For personal mission is to be a catalyst, bringing people and organizations with common missions together to work as one ecosystem. Being part of ANDE helps me fulfill that mission - connecting me to values-driven organizations that are full of practitioners like me. ANDE truly helps unlock the power of collaboration.







Our Regional Advisory Committee (RAC)

Diana Tjoeng, Asia Regional Manager, Good Return



We became members to better understand the latest trends in the entrepreneurial ecosystem and connect with like-minded investors and support organizations.

Being part of the Regional Advisor Committee has underscored the value of balancing local insights with global trends, enabling us to adapt successful approaches to our unique context. Several Good Return staff have completed ANDE's Investment Manager Training and other training courses, gaining practical knowledge from real-world examples and building lasting networks with fellow participants. These connections have strengthened our gender-climate focus and enhanced our knowledge in climate impact measurement, driving progress in our mission to enable women and their families to access opportunities and achieve financial security.





Matthew Wallace, CEO and Co-Founder, Opportunities Now



We joined ANDE to connect with others who are as passionate about scaling solutions for entrepreneurs as we are. What I've loved most is the chance to collaborate with brilliant peers, share ideas, and push the sector forward in practical and innovative ways.

Being part of the Regional Advisor Committee has sharpened our understanding of regional challenges and opportunities, helping us stay focused on impactful solutions. It's exposed us to the core struggles of our industry, deepening our commitment to building systems that truly support underserved entrepreneurs.

Our Best Team



Joy Salakjit Munthamraksa East and Southeast Asia Chapter Head

Being a country manager for members in Cambodia, Hong Kong, Japan, Myanmar, Singapore, Thailand, and Vietnam while leading the SGB Finance Learning Series, SCALE 101, and SCALE 360.



Pop Pasiwat Sutthirak Senior Program Associate

Being a country manager for members in Australia, China, Indonesia, Malaysia, Philippines, and South Korea while leading the Access and Opportunity Learning Lab, and Climate and Environment Learning Lab.



Ploy Jintjutha Chutipoonyapat Asia Communications Associate

Manage regional social media accounts, develop communication strategies, oversee monthly newsletters, promote global and regional programs, and drive branding initiatives.



Pang Sirina Chaikhampaeng

Finance Associate

Oversee financial data for accuracy while ensuring compliance with grant guidelines across all eight regional chapters.

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Appreciate an incredible 2024 looking forward to advancing our collaboration in 2025.

