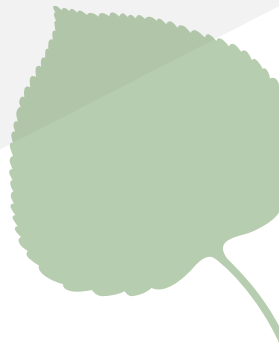
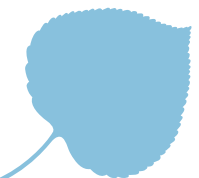
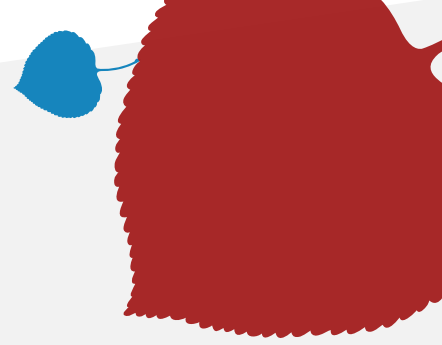


ANDE India Member Showcase

ANDE members are leaders in their field. There are many ways we can learn from and help each other as we seek to create a more prosperous India through small and growing businesses. We want to make it easier for you to share what you are working on, where you can help others, and in what areas you are looking for support.

*Here are highlights from five ANDE members working in the region, in alphabetical order.
If you would like to get in touch with any of the organisations below,
please let us know and we can make a connection!*





WHAT ARE YOU WORKING ON?

- **The Faecal Sludge Management (FSM) Toolbox** is an open-knowledge platform, commissioned by the Bill and Melinda Gates Foundation. It consists of a suite of assessment tools for city managers, private sector players, and donor agencies to enable FSM decisions across the value chain. Athena will refine the toolbox, considering the FSM ecosystems in Senegal, South Africa, India, and South-East Asia.
- Athena Infonomics, with Aldea Global, seeks to provide coverage to 30,000 smallholders farmers and small businesses in Northern Nicaragua in the next 5 years through a mobile application. The app will allow farmers and producers to apply for loans, maintain an e-wallet, procure inputs, coordinate logistics, price forecasting, and get crop management tips.

Need

We would like to work with fellow members to co-create projects, structure impact investments, and raise funds jointly

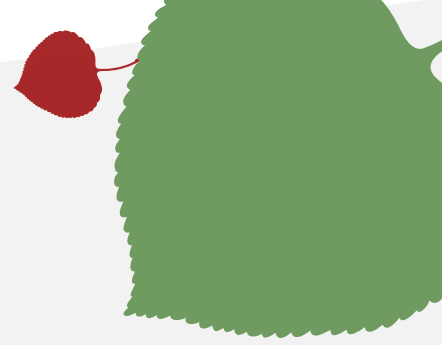
Offer

We can provide mentorship to SGBs in the following sectors: WASH, education, financial inclusion, and agriculture



02 Rianta Capital, Artha Initiative

[Visit website](#)



WHAT ARE YOU WORKING ON?

- The Artha Platform is an online community and a network, deal flow, and due diligence management tool dedicated to building relationships between investors, donors, social entrepreneurs, and capacity building support organizations working on or in India. It is an independent initiative supported by Rianta Capital Zurich
- The Platform is going global as a Software-as-a-Service (SAAS) for others who seek an easy, inexpensive information infrastructure to apply to their work. The pilot will launch at the end of May. With this will come curated access to a large database of impact investors that we've been building over the last 12 years. This will serve those who seek to launch their own system, as well as those who just want a tool to profile enterprises, enterprise support organizations or third-party service providers at little to no cost.

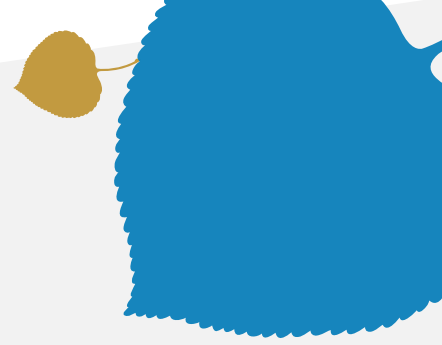
Need

We can support ANDE members who'd like to streamline their information flow and partner with us. Our aim will continue to be to tie this system to other peer systems so that we contribute to the coherence of a global private placement social capital market.

Offer

Our [paper](#) is an explanatory roadmap to the Social Data Commons (SODA) initiative. For the moment this is a placeholder for a bigger vision we hope to achieve around one or more specific SDGs.





WHAT ARE YOU WORKING ON?

- **WASH Platform:**

Samhita, in partnership with India Sanitation Coalition, has set up a four-year platform to help companies carry out WASH projects in Maharashtra. The platform is supported by The Bill and Melinda Gates Foundation and CEPT University and will engage corporates, government agencies, implementation partners and WASH experts to raise resources to deliver high impact projects.

- **Swachh Maharashtra Grand Challenge:**

This project within the WASH platform will identify, pilot, and scale innovations across the sanitation value chain in the Chandrapur district of Maharashtra. Participating SGBs will receive grant funding, innovation coaching, mentoring, technology transfer, and business modelling support.

Need

We would like to reach out to entrepreneurs and partners in the ANDE network who could be potential applicants to the Grand Challenge or could help us reach out to entrepreneurs in the WASH space

Offer

We would like to be part of speaking engagements at ANDE and ANDE member forums/webinars that align with our expertise and could benefit the membership.





WHAT ARE YOU WORKING ON?

- **We are currently focused on** 1) small farm livelihoods and related agricultural value chains, 2) improving the employment and income generation opportunities of solid waste workers through PPPs on a city/municipal level, and 3) energy-dependent micro and small-scale enterprises that benefit from improved access to technology and equipment, working capital and other business financing, and training and mentoring.

Need

Engaging in discussions and ideally collaborations on actual deals with other ANDE members through the ANDE India Finance Lab and the proposed work on loan guarantees and revenue-sharing/royalty models.

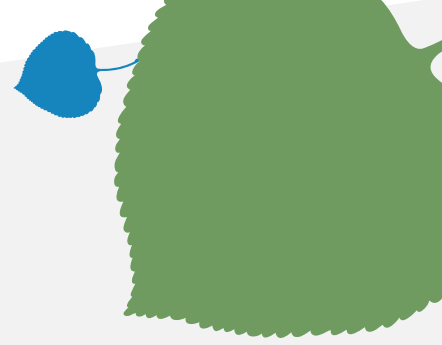
To engage more directly with like-minded funders and other practitioner partners so that we can "think big" and leverage each other's resources (intellectual, financial, etc.) for greater impact.

S3IDF is currently hosting an Amani Institute fellow and would be interested in similar partnerships in which we could provide learning opportunities while gaining some extra capable hands. We are committed to providing mentorship so that interns and fellows can engage deeply in the topics and issues we work with every day.

Offer

Sharing and engaging with the ANDE community on our work through brown bag lunches or other intimate events in India. We believe that there is much that we could collectively accomplish if there were more opportunities to present our respective ideas and have discussions on how to improve the SGB working environment in India.

S3IDF is currently engaging more with financial literacy training and other related capacity building efforts to enable other practitioners to understand how to play the role that we do as a "system facilitator." We have previously worked with local governments, foundations, on-the-ground non-profits, and private companies.



WHAT ARE YOU WORKING ON?

- Villgro, in alliance with GIZ, will incubate rural renewable energy enterprises that provide interventions to communities in selected low-income regions of India (Uttar Pradesh, Uttarakhand, Bihar, West Bengal, and the North-Eastern states).
- Villgro will build a pipeline of enterprises criteria using stringent screening methods and identify **10 enterprises** for incubation. The selected enterprises will be provided intensive capacity building support, including analysis of internal and market gaps, mentoring, financial and legal compliance training, team building, and business development guidance.

Need

Villgro seeks access to pipelines and recommendations of energy-focused entrepreneurs that could benefit from being a part of this program.

Offer

If you partner with us as an investor, you will get access to a pipeline of entrepreneurs that are investment-ready and your investment committee can focus purely on decisions that are a strategic fit to your portfolio.

We would like to send out member highlights on an ongoing basis;
Please let us know if you would like to be featured. We would also love to hear from you on what other information you would find valuable from the ANDE network in the region.

In the meantime, if you want to showcase your organisation's work or learn from the network, check out ANDE's visibility page

[Check out ANDE's visibility page here](#)

To find other ANDE members working in India

[See our member map here](#)